

# Leading Commercial Construction Business in Booming Nevada Market – High Client Retention & Strong Pipeline



### Industry

Building & Construction  
Commercial Builders



### Location

Northern Nevada



### Established

2012



### Hours

M - F: 8AM - 5PM  
Weekend: Closed



### Reason for Sale

Retirement



### Staff

9 Full-time  
1 Part-time



### Asking Price

Open to offers



### Revenue 2023

\$ 31,962,015



### EBITDA (Adjusted) 2023

\$ 1,563,806



### EBITDA Margin 2023

4.9%



### Estimated Inventory

\$0



### Estimated FF&E (including CRE)

\$ 1,311,000

## Business Overview

A highly regarded commercial contractor based in Northern Nevada. The company has matured into a leader in the design-build construction industry, evidenced by its exponential revenue growth reaching \$32M in 2023 and solidified by its comprehensive service offerings..

The business has cultivated a loyal client base, resulting in a significant portion of sales stemming from repeat business, which is indicative of the company's reputation for quality and reliability.

Key operational highlights include a significant reduction in operating expenses from 12% to 4% of revenue, reflecting enhanced efficiency and profitability.

The sale includes all operational assets, including real estate and fully equipped facilities, making it a turnkey solution for prospective buyers.

This acquisition presents a remarkable opportunity to take the helm of a thriving, well-established construction business with a clear path for continued expansion and profitability.

## Products & Services

- **Design-Build Services:** Integrated design and construction for faster, cohesive project delivery.
- **Project Management:** Efficient project execution with strong oversight of timelines, costs, and quality.
- **Cost Estimating and Value Engineering:** Detailed cost estimates and optimization of project costs using advanced tools.
- **Tenant Improvements and New Construction**

## Acquisition Highlights

- ★ **Revenue Growth:** \$8.2M in 2020 to \$32M in 2023.
- ★ **Market Position:** Strong reputation with potential for expansion.
- ★ **Financials:** Growing EBITDA margin and minimal debt.
- ★ **Diversified Client Base**
- ★ **Valuable Assets:** Includes real estate valued at \$875,000 and well-maintained fleet of equipment and office assets.

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